

Integrating Bulk and Over-the-Road Fueling with Transparency



Installed card reader at bulk tank location

BENEFITS



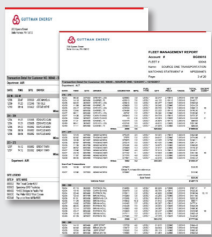
LOCATION

Card readers installed at Castelli's on-site tanks, combined with 65,000+ fueling stations nationwide means easy accessibility for drivers



REPORTING

Gallons are accounted for on easy-to-read management report



DATE	GALLONS	COST
10/26/2017	1,234	\$1,234.56
10/27/2017	1,567	\$1,567.89
10/28/2017	1,890	\$1,890.12
10/29/2017	2,123	\$2,123.45
10/30/2017	2,456	\$2,456.78
10/31/2017	2,789	\$2,789.01
TOTAL	10,000	\$10,000.00



SECURITY

Personalized PIN needed to access fuel

Castelli Oil & Gas, a site water management company that serves the Pennsylvania and West Virginia Regions, was looking for an easier and more effective way to manage its entire fueling program. Guttman Energy helped craft a solution that provided more transparency, allowing for better management and control of fuel usage.

CHALLENGE

Castelli found that the combination of fueling over-the-road and at the bulk tank while managing multiple fuel vendors and systems was not an efficient method for running its business. "We were spending an average of \$100,000 for diesel fuel per week. Our reporting from multiple vendors failed to supply a clear view of our driver transactions," said Nancy Kubistek, accounts payable coordinator for Castelli Oil & Gas. This lack of transparency contributed to Castelli's vulnerability to unauthorized fueling from both their bulk tank and over-the-road transactions.

CUSTOMIZED SOLUTION

Guttman Energy worked with Castelli to develop a plan to integrate all driver transactions through a single system. Guttman installed a fleet card reader at Castelli's bulk tank facility. With drivers using the Guttman Fuelman Fleet Card at both the bulk tank and over-the-road fueling stations, a single weekly fuel management report could be created that showed a clear, comprehensive look at all the drivers' fueling activities.

BENEFITS

"Since the installation of the card reader and integration into one report, we have been operating with no issues," said Nancy. "We have also reduced our administrative costs since all transactions made at our tanks and over-the-road are listed on our weekly reports from Guttman."

Castelli can now view all vehicle fueling data on one report that can be clearly understood, allowing for informed management decisions and protection from fraudulent activities.

ABOUT GUTTMAN ENERGY

Guttman Energy is a full service petroleum distributor that offers delivery services and over-the-road fleet card solutions. As a regional distributor, we are large enough for leverage but nimble enough to provide customized solutions and personalized service.

*Go with your gut.
Go with Guttman.*